

# INTERNATIONAL BUSINESS (INTB)

**INTB 5800 - Special Topics in International Business (3 Credits)**  
Current topics in international business are occasionally offered. Consult 'Schedule Planner' for specific course offerings or contact an advisor for information. Prereq: Topics vary depending on the topic and the instructor requirements. Repeatable. Max Hours: 9 Credits.  
Grading Basis: Letter Grade  
Repeatable. Max Credits: 9.

**INTB 5939 - Internship (1-3 Credits)**  
Supervised experiences involving the application of concepts and skills in an employment situation. Prereq: 9 semester hours and a 3.0 grade-point average. Repeatable. Max Hours: 9 Credits.  
Grading Basis: Satisfactory/Unsatisfactory  
Repeatable. Max Credits: 9.

**INTB 6000 - Introduction to International Business (3 Credits)**  
This course examines the international business environment, its impact on business operations across borders, and the international dimensions of key business and managerial functions. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School. Max hours: 3 Credits.  
Grading Basis: Letter Grade  
Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6022 - International Business Negotiations and Transactions (3 Credits)**  
Examines the international dimensions of business negotiations. It addresses the impact of the cultural, legal, political environments in the negotiation process, and examines similarities and differences in negotiation styles and approaches across borders. Highlights salient features of selected international business transactions and key considerations in negotiating them. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School. Max hours: 3 Credits.  
Grading Basis: Letter Grade  
Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6024 - Trade Finance and Payments in International Business (3 Credits)**  
Provides a practical understanding of international trade finance, trade management, and managing cross-border payments in international trade. It examines the roles played by various parties involved in international trade, addresses key methods of international payment and related financing, and provides practical experiences on how to manage the export and import trade management process. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School. Max hours: 3 Credits.  
Grading Basis: Letter Grade  
Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6026 - Marketing Challenges at the Global Frontier (3 Credits)**  
Explores problems, practices, and strategies involved in marketing goods and services internationally. Emphasized analysis of uncontrollable environmental forces, including cultures, governments, legal systems, and economic conditions, as they affect international marketing planning. Emphasis on practice through the use of projects and speakers. Note: students cannot receive credit for both MKTG 6020 and INTB 6026. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA or NBD within the Business School. Cross-listed with MKTG 6020. Max hours: 3 Credits.  
Grading Basis: Letter Grade  
Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA or NBD within the Business School.  
Typically Offered: Fall, Spring.

**INTB 6028 - Global Study Topics (3 Credits)**  
This course is reserved for CU Denver faculty-led study abroad experiences. The course topic will vary based on the location and course content. Students register through the Office of Global Education. Cross-listed with ENTP 4028, ENTP 6028, and INTB 4028. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School. Repeatable. Max Hours: 9 Credits.  
Grading Basis: Letter Grade  
Repeatable. Max Credits: 9.  
Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6030 - One Year MBA International Business Study Abroad (1.5 Credits)**  
The One Year MBA International Business Study Abroad is an experiential learning course conducted abroad. Available for One Year MBA students. Restrictions: Restricted to AMBA majors within the Business School. Max hours: 1.5 Credits.  
Grading Basis: Letter Grade  
Restrictions: Restricted to AMBA majors within the Business School.

**INTB 6270 - Intercultural Communications (3 Credits)**  
The age of globalization means we are all neighbors, working across national boundaries and even continents. This class examines the philosophies, processes, problems, and potentials unique to communicating across cultures to address issues of social justice and ethical intercultural practices. We will consider the important role of context in interactions across cultures and subcultures, globally, transnationally, and within the U.S. Restriction: Restricted to NDGR majors with a sub-plan of NBA within the Business School. Cross-listed with COMM 4270 and COMM 5270. Max hours: 3 Credits.  
Grading Basis: Letter Grade  
Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.  
Typically Offered: Fall, Spring.

**INTB 6370 - International Accounting (3 Credits)**

This course provides an overview of the broadly defined area of international accounting from a financial statement user perspective, focusing on accounting issues uniquely relevant to multinational corporations. Includes discussion of some of the different financial accounting practices across countries; financial statement analysis in a global context, international auditing practices and procedures, and international tax implications. Prereq: ACCT 6031 or BUSN 6550 with a grade of C or higher. Cross-listed with ACCT 6370, ACCT 4370. Max hours: 3 Credits.

Grading Basis: Letter Grade

Prereq: ACCT 6031 or BUSN 6550 with a grade of C or higher. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA or NBD within the Business School.

Typically Offered: Spring.

**INTB 6372 - International Financial Management (3 Credits)**

Addresses financial management in an international context that considers international capital movements and foreign exchange problems, and international operations as they affect financial functions. It reviews foreign and international institutions and the foreign exchange process and considers financial requirements, problems, sources, and policies of firms doing business internationally. Meets concurrently with FNCE 6370. Prereq: BUSN 6640. Cross-listed with FNCE 6370. Max hours: 3 Credits.

Grading Basis: Letter Grade

Prereq: BUSN 6640 with a C or higher Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6500 - International Business Consulting (3 Credits)**

This action-learning course provides students the opportunity to work with and consult for a company at the senior executive level (e.g., CEO, Business Unit heads) in order to add value to the firm's international business. Students will apply international business principles and practices to address a strategic, functional, operational, or geographic opportunity facing a sponsoring organization. In addition, students will gain "on the job learning" of key protocols in an international business consulting context. Note: Because the topics change each term, student may take this course twice. Work with an advisor to make sure there is room in your degree plan before enrolling in the second course. Repeatable. Max Hours: 6 Credits.

Grading Basis: Letter Grade

Repeatable. Max Credits: 6.

**INTB 6600 - Transformative Technologies Impacting Globalization (3 Credits)**

Examines transformative technologies impacting globalization, such as Artificial Intelligence and Blockchain, how they are driving instant access to information, boosting transaction speed, and broadening the scope and reach of business across borders. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA or NBD within the Business School. Cross-listed with BANA 6600. Max hours: 3 Credits.

Grading Basis: Letter Grade

Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA or NBD within the Business School.

**INTB 6730 - Supply Chain Analytics (3 Credits)**

Introduces the design, analysis, management, and control of supply chains. Because of continuing advances in globalization, sustainability, and information technology, course emphasis will include integration of processes and systems, relationship management of upstream and downstream players, and strategies that incorporate current and future trends. Cross-listed with BANA 6730. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School. Max hours: 3 Credits.

Grading Basis: Letter Grade

Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6800 - Special Topics in International Business (3 Credits)**

Current topics in international business are occasionally offered. This includes international field study courses. Consult the 'Schedule Planner' for specific course offerings or contact an advisor for information. Prereq: Topics vary depending on topic and instructor requirements. Repeatable. Max hours: 12 Credits.

Grading Basis: Letter Grade

Repeatable. Max Credits: 12.

Restrictions: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6840 - Independent Study (1-8 Credits)**

Instructor approval required. Allowed only under special and unusual circumstances. Regularly scheduled courses cannot be taken as independent study. Repeatable. Max Hours: 9 Credits.

Grading Basis: Letter Grade

Repeatable. Max Credits: 9.

Restrictions: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.

**INTB 6870 - Global Climate Change (3 Credits)**

Global climate change poses existential threats to cities, ecosystems, businesses, and humanity. This course will build the knowledge and skills necessary to help companies develop and implement a climate transition plan to drawdown carbon emissions while building a thriving business in the process. We will review climate change basics, the business risks of a changing climate, relevant government regulations and standards, cutting-edge climate solutions, conduct a greenhouse gas emissions inventory, and learn how companies are measuring, monitoring, offsetting, and disclosing their carbon emissions. Restriction: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School. Cross-listed with MGMT 6827, SUSB 6827. Max hours: 3 Credits.

Grading Basis: Letter Grade

Restrictions: Restricted to graduate majors and NDGR majors with a sub-plan of NBA within the Business School.